Welfare States: Construction, Deconstruction, Reconstruction
Volume I

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Welfare States: Construction, Deconstruction, Reconstruction Volume I

Analytical Approaches

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Published by Edward Elgar Publishing Limited Glensanda House Montpellier Parade Cheltenham Glos GL50 1UA UK

Edward Elgar Publishing, Inc. William Pratt House 9 Dewey Court Northampton Massachusetts 01060 USA

A catalogue record for this book is available from the British Library

ISBN 978 1 84720 080 8 (3 volume set)

Printed and bound in Great Britain by MPG Books Ltd, Bodmin, Cornwall

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Acknowledgements

The editors and publishers wish to thank the authors and the following publishers who have kindly given permission for the use of copyright material.

Academy of Political Science for article: Ira Katznelson (1986), 'Rethinking the Silences of Social and Economic Policy', *Political Science Quarterly*, **101** (2), 307–25.

American Sociological Association for article: Ann Shola Orloff and Theda Skocpol (1984), 'Why Not Equal Protection? Explaining the Politics of Public Social Spending in Britain, 1900–1911, and the United States, 1880s–1920', *American Sociological Review*, **49** (6), December, 726–50.

Ann Oakley for article: Richard M. Titmuss (1974), 'What is Social Policy?', in Brian Abel-Smith and Kay Titmuss (eds), *Social Policy: An Introduction*, Chapter 2, 23–32.

Cambridge University Press for excerpts and articles: Peter Baldwin (1990), 'Introduction: Welfare, Redistribution and Solidarity', in The Politics of Social Solidarity: Class Bases of the European Welfare State 1875–1975, 1–54; Ellen M. Immergut (1990), 'Institutions, Veto Points, and Policy Results: A Comparative Analysis of Health Care', Journal of Public Policy, 10 (4), October–December, 391–416; Robert Henry Cox (1998), 'The Consequences of Welfare Reform: How Conceptions of Social Rights Are Changing', Journal of Social Policy, 27 (1), January, 1–16; Bo Rothstein (1998), 'The Political and Moral Logic of the Universal Welfare State', in Just Institutions Matter: The Moral and Political Logic of the Universal Welfare State, Chapter 6, 144-70, references; Jacob S. Hacker (2002), 'The Politics of Public and Private Social Benefits', in The Divided Welfare State: The Battle over Public and Private Social Benefits in the United States, Chapter 1, 28–66, notes; Edwin Amenta (2003), 'What We Know about the Development of Social Policy. Comparative and Historical Research in Comparative and Historical Perspective', in James Mahoney and Dietrich Rueschemeyer (eds), Comparative Historical Analysis in the Social Sciences, Chapter 3, 91–130; Walter Korpi and Joakim Palme (2003), 'New Politics and Class Politics in the Context of Austerity and Globalization: Welfare State Regress in 18 Countries, 1975–95', American Political Science Review, 97 (3), August, 425-46.

Oxford University Press for excerpt: Nicholas Barr (2001), 'The Market and Information', in *The Welfare State as Piggy Bank: Information, Risk, Uncertainty, and the Role of the State*, 11–29, references.

Pluto Press for excerpt: T.H. Marshall (1992 [1949]), 'Citizenship and Social Class', in T.H. Marshall and Tom Bottomore, *Citizenship and Social Class*, Part I, 3–51.

The Policy Press for article: Giuliano Bonoli (2005), 'The Politics of the New Social Policies: Providing Coverage Against New Social Risks in Mature Welfare States', *Policy and Politics*, **33** (3), July, 431–49.

Polity Press for excerpt: Bob Jessop (2002), 'Capitalism and the Capitalist Type of State', in *The Future of the Capitalist State*, Chapter 1, 11–54, references.

Taylor and Francis Books UK and MIT Press Journals for excerpt: Claus Offe (1984), 'Social Policy and the Theory of the State', in John Keane (ed.), *Contradictions of the Welfare State*, Chapter 3, 88–118.

Taylor and Francis Books UK for excerpt: Walter Korpi (1983), 'The Democratic Class Struggle' and 'Social Policy', in *The Democratic Class Struggle*, Chapters 2 and 9, 7–25, 184–207, notes, references.

Transaction Publishers for excerpt: Peter Flora and Jens Alber (1981), 'Modernization, Democratization, and the Development of Welfare States in Western Europe', in Peter Flora and Arnold J. Heidenheimer (eds), *The Development of Welfare States in Europe and America*, Chapter 2, 37–80.

University of Chicago Press for articles: Evelyne Huber, Charles Ragin and John D. Stephens (1993), 'Social Democracy, Christian Democracy, Constitutional Structure, and the Welfare State', *American Journal of Sociology*, **99** (3), November, 711–49; John Myles and Jill Quadagno (2002), 'Political Theories of the Welfare State', *Social Service Review*, **76**, March, 34–57.

Harold L. Wilensky for his own excerpt via the Copyright Clearance Center: Harold L. Wilensky (1975), 'The Welfare State as a Research Problem' and 'Economic Level, Ideology, and Social Structure', in *The Welfare State and Equality: Structural and Ideological Roots of Public Expenditures*, Chapters 1 and 2, 1–49, references.

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In addition the publishers wish to thank the Library at the University of Warwick, UK, and the Library of Indiana University at Bloomington, USA, for their assistance in obtaining these articles.

Introduction

Welfare States: Construction, Deconstruction, Reconstruction

Stephan Leibfried and Steffen Mau¹

Want is only one of the five giants on the road of reconstruction ...

The others are Disease, Ignorance, Squalor and Idleness.

William Henry Beveridge (1879–1963), British economist and civil servant

Social Insurance and Applied Services [= The Beveridge Report] (1942: pt. 7)

... for it is clear that, in the twentieth century, citizenship and the capitalist class system have been at war. Thomas H. Marshall (1893–1981), British Sociologist, Citizenship and Social Class, A. Marshall Lecture, Cambridge 1949 (**1998**: 18 = 1964: 84)

I think we've been through a period where too many people have been given to understand that if they have a problem, it's the government's job to cope with it. 'I have a problem, I'll get a grant.'

'I'm homeless, the government must house me.' They're casting their problem on society.

And you know, there is no such thing as society. There are individual men and women, and there are families. And no government can do anything except through people, and people must look to themselves first. It's our duty to look after ourselves and then, also, to look after our neighbour. People have got the entitlements too much in mind, without the obligations.

There's no such thing as entitlement, unless someone has first met an obligation.

Margaret Thatcher (1925–), U.K. prime minister 1979–1990, talking to Woman's Own magazine, 31 October 1987

European post-1945 history had crystallized into a system of security that provided safety against all collisions, any unexpected turns Europeans need to realize this epoch has ended.

For a variety of reasons broad popular participation in education and prosperity is not a political priority anymore. What comes instead is unclear, what can be preserved is uncertain—but we have left an epochal safe haven.

Tony Judt (1948—), professor of contemporary history (see Judt 2005) at New York University in an interview titled 'We are now leaving the security zone' ('Wir verlassen jetzt den Sicherheitssektor')

Frankfurter Allgemeine Zeitung, December 1, 2006, no. 280, p. 46

Historically the welfare state is a rather recent but nonetheless extremely influential social invention. It has fundamentally transformed relations between the state and its citizens – both as individuals and members of social groups, that is, classes, generations and sexes. Furthermore, the welfare state has successfully mitigated social inequalities and minimized social risks. Its rapid introduction since the 1880s – first in Germany, then through nationally distinct routes elsewhere (Alber 1982) – and the quick evolution of numerous core institutions during the ensuing decades culminated in an extraordinary boom period after the Second World War,

which lasted until the onset of the oil crises in the mid-1970s. Since then, however, the welfare state has been grappling with deep-rooted challenges. A series of major economic, social and political shifts – such as globalization, demographic pressures, individualization, persistent high unemployment, greater social diversity and fiscal scarcity – have raised the question: How sustainable is the welfare state in the long run? Public and academic debates have – as our bibliography reveals at length – vigorously engaged the seemingly never-ending project of restructuring the welfare state and rewriting the 'social contract' on which it rests.²

We focus primarily on the welfare state in Western Europe and North America – there especially on the US, the major 'laggard' or 'restrained'³ (Obinger/Wagschal 2000) welfare state, if one at all. These two world regions were the historical turf of the welfare state's origin and blossoming and, later, of the extant discourse on it, and after the Second World War until the 1960s both regions saw eye-to-eye on this issue: welfare state development was still perceived only as a matter of 'time', of sooner or later. But these are also the two world regions between which a primary, transatlantic Oedipal, if not hegemonic, relationship unfolded after the Second World War, a relationship in which, since the 1970s, differences in visions of welfare have also unfurled and turned into an unremitting bone of contention. In the course of this development, a difference solely in time transmuted into a significant distinction in substance, a laggard remade its self-image into a unique welfare universe (Glazer 1998) – from 'backwardness' to *Sonderweg*, as a German would note.

In this overview, however, we also sketch the broader welfare state *literatures* that transcend this Euro-centrism turned transatlantic. First, we do so in the 'old OECD' itself, by referring to the literatures on all 'laggard welfare states' (Obinger/Wagschal 2000), that is, that on the US as well as those on Canada, Australia and New Zealand. In different ways, all of these post-colonial states have turned out to be no simple laggards but welfare states in their own right. And further, we refer to some extent to the 'contained' welfare states of the more recent East Asian members of the OECD plus Taiwan and Singapore, which some have come to label 'Confucian' (Rieger/Leibfried 2003: ch. 5; Jones 1993). Finally, we point to the literature on East European welfare states, with their often still unresolved transformation, their transitional trajectories.4 'Unrestrained', comprehensive or even universal welfare states remain, however, a West European phenomenon of the 'Golden Age' of the 1950s and 60s. Hence Eurocentrism - including the US as offspring, as well as contrasting foil and moving target - comes naturally, and most of the debates documented in these volumes have been in and on this welfare state core. Nevertheless, if we were to look at this transatlantic region through an East Asian rearview mirror, we are again likely to see something else: How all these different Western welfare states – or, for that matter, even 'non-welfare states' like the US – are located in one common religious-cultural-institutional tradition without which a welfare state cannot even be conceived (Rieger/Leibfried 2003). Difference in substance, once again, fades.

The volumes which we introduce here contain key research contributions to the issues of welfare state change on a conceptual, empirical and normative level. We are building on the framework of our established course on welfare state theory, taught in the Doctoral Program of the Graduate School of Social Sciences (BIGSSS) at the University of Bremen. There we survey different schools and theoretical camps ranging from functionalism to institutionalism, analyze welfare state typologies and welfare state transformation, and identify the normative premises of the welfare state as well as the economic, social, political and cultural challenges it faces today.

In 2000, Robert E. Goodin and Deborah Mitchell published their three volume collection *Foundations of the Welfare State* with Edward Elgar. Our three volumes follow up on this work. While *Foundations* is more retrospectively orientated, *Welfare States* is designed prospectively and focuses on more recent debates. *Welfare States* is also broader, in that it embraces normative, motivational and cultural dimensions. *Welfare States* offers more of a *systematic* introduction to the current debates in the social sciences – looking at schools of thought, paradigms, and perspectives – hoping to interest every student of the welfare state. *Welfare States* is organized like a syllabus, and can serve 'as is' as a graduate teaching text in its own right.

In our collection we concentrate on a political and social-scientific understanding of the post Second World War welfare state, but any comprehensive understanding will fail without knowledge of relevant economic theory and contemporary economic development in this area. Here, the three volume collection on *Economic Theory and the Welfare State* edited by Nicholas Barr (2001b = *Economic Theory*) should be consulted, especially Volume I which is the most pertinent companion to our *Welfare States*. Under the heading 'The role of the state in the mixed economy', a topic that encompasses 'Market Success' (*Economic Theory* 1: Part III. A), 'Market Failure' (III. B) and 'Government Failure' (III. C), an update of *Economic Theory* by Barr would include George A. Akerlof (2002), Michael Spence (2002) and Joseph E. Stiglitz (2002) – all Nobel Prize winners for their work on the economics of information – and under 'Poverty, Inequality and Social Inclusion' (Part IV) Timothy Smeeding (2006a, b) plus Tanja Burchardt, Julian Le Grand, and David Piachaud (2002). The big controversies over 'whither public pensions?', that is, over the flagship of most Western welfare states, also require attention (Barr 2006; Diamond 2004).⁷ For the opposite ends of the pension debate see Nicholas Barr and Peter A. Diamond (2006) and Martin Feldstein (2005).⁸

With this state-of-the-art collection we provide a rich and balanced source book that will be useful to students at various levels of university education and to researchers around the world. An extensive, up-to-date and internationally ambitious bibliography at the end of this introduction completes the overview.

The *first* volume starts with a comprehensive history of welfare state theories. It enables the reader to gain a clear understanding of the issues at stake and the intellectual progress in this field. We have selected and organized the texts to document social-scientific development in this area, and to show how interpretations of welfare state evolution were inherent to the most comprehensive social-science theories: The welfare state was rarely understood in isolation but seen, above all, through the prisms of various theories of the state or state development, such as modernization, neo-Marxist theory or the British Labour Party tradition. To stay \grave{a} *jour*, we have, whenever possible, included the most recent characteristic writings from these theoretical camps.

The *second* volume begins with the extensive debate on welfare state regime typologies and 'varieties-of-capitalism', a debate which originated from and focused on Western OECD states and sheds light on the distinctive modes of social regulation in different 'welfare systems'. These writings have often challenged the widely held assumption that welfare states would, in the end, converge in their institutional characteristics and levels of social spending. After the 'Golden Age' of the 1960s and 70s, the welfare state entered an era of austerity that forced it off the path of ever-increasing social spending and ever-expanding state responsibilities. ¹⁰ How policy-makers (are able to)¹¹ enact policies of retrenchment has received much scholarly attention, and will continue to do so in this volume. The discussions on globalization and

post-industrialism have also been central to the ongoing debates on the (various) future(s) of the welfare state, and are thus covered by key texts. In the last two sections we take up the issue of 'welfare policies beyond the nation state', first looking at *supranational* integration as it takes place in Europeanization, and, second, focusing on 'global social policy', a concept which addresses the role of international organizations and transnational civil society in promoting social policy and regulation.

The third volume starts with major philosophical debates about justice, equality and the role of state intervention. Here we attempt to build a bridge between more abstract philosophical and normative debates and the controversies in welfare state politics and policies. In the following sections we included two contributions on the outcomes of welfare state intervention, which highlight not only the achievements of comprehensive and redistributive welfare states, but also their limitations - features which are also discussed, more radically, in the subsequent section on the trade-offs and dysfunctions of the welfare state. The sections on human motivation and welfare state attitudes address the emerging 'cultural turn' in welfare state research, a concentration on the particular relationship between individuals and the welfare state, for example, how do individuals view the welfare state? What are their reasons for welfare state support? How can people exercise choice and behave responsibly when they are confronted with life contingencies? How do they see their role as users and clients? The next section is devoted to the challenges to the solidarity principle now institutionalized in the welfare state, challenges brought about by greater social heterogeneity. In the section on gender we present a discussion that arose as an upshot of Gøsta Esping-Andersen's welfare-regime typology published in 1990. Critiquing the typology's gender-blindness, authors have repeatedly drawn attention to the role of the family and the unequal division of labor on which welfare state functioning rests. The welfare state not only affects gender relations, but also establishes and institutionalizes the relationships between generations. Hence, in the last section we examine the challenges to public pension schemes and the 'generational contract'.

As already mentioned, the introduction finishes with a lengthy and comprehensive bibliography extending beyond the literature actually used. We provide this bibliography as a source for students of the welfare state interested in a more detailed, profound and comprehensive picture than the one we can provide in a short introduction.

We will now give a brief and synoptic overview of the recurring debates on the welfare state. This introduction to all three volumes of the reference collection aims to provide a context for the myriad contributions and to show how the chapters relate to one other. In contrast to other fields of social-science enquiry, welfare state research forms one fairly comprehensive and coherent body of literature. Though characterized by very different theoretical and methodological points of departure, the field is distinguished by a high level of cross-fertilization and cross-referencing amongst its various interpretive approaches. This sustains – and also is sustained by – a broad conceptual agreement on the nature of the welfare state and issues considered scientifically important, a close interaction between theory and empirical work and, finally, a relatively open-minded, pragmatic outlook on theory and methods with a combination of macro- and micro-level accounts (Katznelson 1986;¹² Amenta 2003; Myles/Quadagno 2002). The perspectives we present utilize a wide variety of methods ranging from single case studies to large-scale comparisons, from historical qualitative studies to data-driven quantitative approaches – the latter having benefited tremendously from the availability of international datasets provided by the International Labor Organization (ILO), the Luxemburg Income Study

(LIS) and the Organization for Economic Cooperation and Development (OECD).¹³ Welfare state scholars also have invested heavily in refining their methods, especially their quantitative methods, so today's students of the welfare state can employ a wide variety of well-established methods and techniques of data analysis.

State Building and Welfare State Formation

The state is the dominant political organization exerting authority over and controlling a defined territory and its inhabitants. It does so by monopolizing the right to create and enforce law, by exercising power, by imposing taxes and other duties and by gaining the acquiescence and loyalty of its citizens. The growth of state bureaucracy and the invention of new techniques of political rule enabled the state to take over the provision of public infrastructure and 'social security' (Kaufmann 2001a, 2003a; DeSwaan 1988). For most of the modern period, the relationship between the state and its citizens was characterized by a dominating state and a subordinate citizenry. Only as political rights were won by the ordinary citizen did the state become democratized and 'civilized' in the sense that citizens could increasingly influence and shape state politics (T.H. Marshall 1992/1964 [1949]). Political mobilization and participation evolved from various unstructured forms, such as public protest and violence, to more structured forms of democratic participation, for example, unions, interest groups, political parties and parliaments. As a state apparatus and administrative capacity developed, and the ordinary citizen became involved in public and political affairs – for example, through elections – the state was transformed into a welfare state, that is, a political organization that fulfils collective tasks and responds to the interests and needs of its citizens (Rokkan 1974).

But in the nineteenth and twentieth centuries several roads lead to Rome (Rimlinger 1971). While democracy and the welfare state seem to have an 'elective affinity' for each other, we do find other distinct welfare state routes: in Bismarck's time the autocratic German state, in which the social-insurance state was created to gain the loyalty of the new working class (see Alber 1982); the racist and war-flanking welfare state under Fascism (Cherubini/Piva 1998; CNEL 1963; Hertner 2003; De Grazia 1992; Quine 2002) and Nazism (Mason 1993, 1995; Recker 1985; Aly 2006⁴);¹⁴ the more encompassing welfare aims pursued by the state under Communist regimes, for example in Eastern Europe (e.g., Burawoy 1985; Estrin 1994; Haraszti 1977; Tennstedt 1976); or the developmental authoritarianism of the East-Asian kind, that prevailed for many decades in Taiwan, South Korea, and still does in Singapore (Rieger/Leibfried 2003: ch. 5).

The welfare state today is typically defined as a range of state programs that provide for life contingencies and redress market-produced inequalities (Kaufmann 2001b), just as the classic 'five giants' epigraph taken from William Beveridge indicates. In general, the welfare state comprises those statutory or public *de facto* arrangements that absorb life risks such as illness, unemployment, old age and poverty, together with public programs providing or facilitating the provision of housing, education, personal social services and social care to citizens. While many writings on the welfare state rest on a dichotomy between the state and the market, with the welfare state intervening in and redressing the market, there were always organizations operating between the market and the state, labeled non-profit, voluntary or third sector organizations, including the churches and guilds and later unions, with myriad contributions to public

welfare (Salamon et al. 1999; Harris/Rochester 2000; Fix/Fix 2005, 2002; Kuhnle/Selle 1992). Country differences, therefore, exist not only on the level of state activity, but also with regard to the third sector reflecting contrasts in historical policy legacies, legal traditions, and prevailing ideologies.

The term 'welfare state' became popular after the Second World War, and refers to the responsibility of the state for the well-being of its citizens and the promotion of the 'common good'. Following Thomas H. Marshall's (1992/1964 [1949]) scheme of the evolution of civic, political and social rights, scholars have concurred that the welfare state has become the key institutional mechanism for providing social rights to the citizenry. In contrast to philanthropic or discretionary forms ('largesse') of social provision (Reich 1964), the welfare state establishes legal entitlements vis-à-vis the state and does so with different emphases and through various detours. ¹⁵ The overarching claim in Marshall's 1949 (1992: 19 = 1964: 85) account is that the battles to establish citizenship rights have transformed patterns of social inequality fundamentally, from education via health to income security. 16 According to Marshall, class inequalities in modern societies are not based on a hierarchy of status and accepted as a natural order, rather they emerge from the market and other societal institutions: 'Class differences are not established and defined by the laws and customs of the society (in the medieval sense of that phrase), but emerge from an interplay of a variety of factors related to the institutions of property and education and the structure of the national economy.' Citizenship rights provide only a basic level of equality and a single uniform status on which the structure of inequality builds. The introduction of social rights in the twentieth century created a universal right to real income which is not proportionate to the value the claimant can realize in the marketplace. With the changes in the welfare state in recent decades, however, the concept of citizenship is changing as well. Especially in the realm of social welfare, the notions of rights and universality are less salient and politicians are increasingly demanding that citizens recognize obligations when they claim rights (Cox 1998).

What Drives Welfare State Development?

T.H. Marshall's theory drew mainly on the British experience and hence tended to stylize a particular historical trajectory. Subsequent research has addressed the forces that have driven welfare state development comparatively (e.g., Flora/Alber 1981). The answers proffered differ significantly. Through the prisms of the functionalist and industrialization approaches the welfare state is seen as a response to growing socio-economic pressures which all modernizing societies face as a result of urbanization, population growth and economic development. As welfare gaps and social hardships began to undermine social stability and threaten economic accumulation, a state apparatus stepped in providing remedies through social provision. The emergence of the welfare state has been viewed as an outcome of the 'logic of industrialization', with the state responding to society's 'objective need' for a healthy and reliable workforce. Conventionally, the impact of economic development on the growth of welfare has been analyzed by examining the relationship between the Gross Domestic Product and social-security spending. A landmark study by Harold L. Wilensky (1975; see now 2002) found that economic growth together with the age structure of the population and the maturation of the welfare system, rather than political or ideological factors, drove welfare state development. In contrast,

the 'politicized version' of the industrialization thesis highlights modernization as a multidimensional social process that brings about economic growth and social and political mobilization, and transforms the political order through democratization and bureaucratization (for the general approach see Flora/Heidenheimer 1981).

Neo-Marxist writings and the Scandinavian 'power-resources approach' have criticized both positions for neglecting the causal role of political conflict between economic classes in welfare state development (O'Connor 1973; Offe 1984b; and Korpi 1983ff.; O'Connor/Olsen 1998; Gough 1979). To make the point more broadly: Although the state cannot be understood simply as an instrument of the ruling class, all political decisions are made within class relations (Jessop 2002). The state – being essentially capitalist – must maintain conditions under which capital accumulation flourishes, and it does so by securing 'labor supply' through state intervention. The power-resources approach focuses on the political and social mechanisms that lead to welfare state development. Rather than simply assuming 'participation of the masses' as being the main determinant of welfare state expansion, these theoreticians see the growing political influence of left-wing parties and trade unions as motors of welfare state expansion. This approach fundamentally questions, firstly, whether the power between various classes and groups in capitalist democracies can simply be assumed to be equally distributed, and, secondly, whether all social classes and groups are interested in collective provision. Here the welfare state is conceived as an outcome of class conflicts in which different social groups influence distributive processes within society to their advantage. The substantial variation in scope and redistributive generosity of the welfare state is seen as determined by working-class strength. Social-democratic parties and trade unions strive to bring public policies closer to wage earners' interests, and therefore promote egalitarian measures. In countries in which social-democratic parties have attained political power, then, welfare states tend to be universal and generously redistributive, whereas they are residual and less redistributive where workingclass organizations have remained weak and politically fragmented.

The power-resources approach, however, provides no conceptual space for dealing with other important factors that have shaped the welfare state. Today we have considerable evidence that the welfare state cannot be fully understood simply as the final triumph of the working class; other forces and circumstances have played a decisive role in its development as well. Peter Baldwin (1990) has drawn attention to the crucial role the middle class played in establishing collective arrangements for the reapportionment of risk, ¹⁷ Abram DeSwaan (1988) to the role of elites, white-collar workers and state employees with vested interests in the provision of public welfare, and Isabela Mares (2003a, b) as well as Jacob S. Hacker and Paul Pierson (2002) to employers' interest in externalizing the social costs of production through state welfare. Other authors have pointed out that through the past century women's movements have also played an essential role in achieving improvements in the care of mothers and children and more broadly in improving health care, education, housing and other aspects of social welfare (e.g., Naumann 2005).

The issue of redistribution has been central to the appraisal of social and welfare policies. For some, the central aim of welfare state intervention is the prevention of poverty and the support of vulnerable groups, while others maintain that social policies should not be directed at the poor alone but at all citizens (see Le Grand 1982; Goodin/Le Grand 1987 versus Korpi/Palme 1998). Apparently, there are different ways of looking at the issue of redistribution, and whether one sees distribution at work depends on a number of choices and conditions such as

the type of provision and risk coverage and the type of risk concerned (Hills 2004). Most social insurance schemes do not simply redistribute wealth, but are also very effective mechanisms for reapportioning misfortune and coping with risks. Moreover, economists like Nicholas Barr (2001a, 2004) argue that social insurance programs step in where markets fail. Given imperfect information and assuming rational consumer choice throughout the life cycle, there is still legitimate scope for government action to offer protection against risks such as unemployment or sickness that private insurance cannot cover or will cover only insufficiently.

The 'new social risks' perspective emphasizes that the contemporary welfare state is slowly being reformed to take into account transformations in the labor market and family structures. Most fundamental are changing family forms and gender roles which have led to increases in the rates of divorce, single parenthood, women's labor-market participation and patchwork families. At the same time, a shift can be observed in the labor market from industrial to post-industrial employment, combined with the rise of non-standard forms of employment (Crouch 1999). The new social risks associated with these changes differ from the old risks of the standard, mainly male, industrial life course, which were concerned primarily with interruptions to income from sickness, unemployment and retirement. Instead, welfare policies targeting the care of children and the elderly, more equal opportunities, the activation of labor markets and the management of needs gain importance (Bonoli **2005**; Taylor-Gooby 2004a).

Welfare state research since the 1980s has shown that Western welfare states are not on a path of convergence that is propelled by the logic of industrialization. Rather, distinct worlds of welfare continue to exist (Castles/Obinger 2008), and politics matters in determining their make-up not only in the sense that 'parties matter'. Since the 1990s this 'polity-centered' or broader 'new-institutionalism' approach has demonstrated how constraining constitutionally secured 'veto points' affect both welfare state expansion and retrenchment (Orloff/Skocpol 1984; Immergut 1992, 1990; Birchfield/Crepaz 1998; Tsebelis 2002; for a general overview see M.G. Schmidt 1996). Constitutional features like the dispersion of power and the number of veto points were held accountable for variation in welfare state effort. Comparative quantitative research has confirmed, for example, that the positive effect of left-wing power resources and left-wing party government on welfare state expansion and particularly on the inclination to redistribute is mediated by constitutional structures (Huber et al. 1993; Huber/Stephens 2001). Some of the institutionalist agenda rests on historical and/or rational choice arguments. But it also contains normative perspectives: Welfare states and institutions are seen as differing not only in programs but in moral logic. The normative principles embodied in the institutions of the welfare state are crucial to the forming of public support for the different systems and for feeding their long-term development (Rothstein 1998; Mau 2003).

The US case – the Western 'outlier' – featured prominently in the welfare state literature of the twentieth century: ¹⁸ Qualitative research has demonstrated through historical case studies how the nature and timing of state building as well as the transformative effects of previously enacted social policies on today's welfare politics ('policy feedback') have led to a qualitatively distinct US welfare state (Amenta 1988ff.; Skocpol/Amenta 1986; Weir et al. 1988; Marmor et al. 1990; Howard 2007; Veghte 2004). Since the US is quite central to this theoretical paradigm, this case merits further elaboration. A clear view of US 'welfare exceptionalism' requires taking a step back from a state-centered social policy perspective to observe how the country's welfare needs have been channeled institutionally by the two master processes of modernization: the development of modern capitalism and state building (Katznelson 1988: 517). It is

here that the US path diverges from that of its European counterparts. To an exceptional degree in the US, industrialization occurs prior to state building (Katznelson 1988; McCormick 1979, 1986; Skocpol 1995), with two major consequences for the production of welfare: First, economic interest groups became powerful before the central state had become securely established. This, together with the plethora of veto points in the US constitutional system, allowed, for example, the American Medical Association to block the planned introduction of social health insurance in the New Deal (Immergut 1992, 1990; Quadagno 2004). Second, since democratization preceded state building, once the central (welfare) state began to emerge after the Civil War it was immediately co-opted by patronage-based political parties and quickly acquired an extremely negative reputation (Skocpol 1996⁴/1992¹). This led both elites and unions to pursue private solutions to welfare challenges, for example collective bargaining agreements and employee benefits, rather than European-style social insurance or state provision (Stevens 1990). In short, many welfare policy spaces which the state preempted in Western Europe through public systems – whether through direct provision or regulation – were preempted in the US in the economic or civil society spheres. ¹⁹ Put differently, over time, many welfare needs were channeled into these spheres rather than into the state sphere.²⁰

The first step in explaining US welfare exceptionalism is thus to broaden the analytic perspective temporally, so as to capture these slow-moving channeling processes and the consequences of the unique timing, juxtaposition and interaction of economic and political modernization in the United States for social welfare (Thelen 2000, 2003; P. Pierson 1993, 1994, 2000a, b, 2004; Hacker **2002**; Amenta et al. 2001; Jacobs/Skocpol 2005). Indeed, the lion's share of the US welfare system was formed during the century between the introduction of Veterans' Pensions after the Civil War²¹ and the Great Society programs of the 1960s, while its origins can be traced all the way back to land grants to veterans in the Revolutionary period (Jensen 1996, 2003). This analytic foil renders comprehensible the fact that Europe has not been able to develop the normative and institutional bases for an 'EU welfare state' during the community's mere half-century of existence (see Obinger et al. **2005b**).²²

Second, if modern welfare needs in Europe were largely channeled into the state sphere but in the US originally into the economic and civil-society spheres, a meaningful comparison of the US with European welfare systems requires a broadening of the analytical perspective institutionally, to include welfare-democratic outcomes beyond the state sphere (Katznelson 1988: 517; Hall/Soskice **2001**a, **b**; Hacker **2002**; Rieger/Leibfried 2003: chs 3, 4; Kaufmann 2003a; Beckert 2002, 2006). In diffuse lines of research on various functional equivalents of the welfare state – such as the 'warfare state' (Skocpol 1996⁴), trade policy (Rieger/Leibfried 2003: ch. 2), the private welfare state (Hacker 2002), philanthropy (Skocpol/Fiorina 1999), the tax state (Howard 1997), and the 'regulatory state' (Sunstein 1997; Nivola 1997) – the many unconventional ways 'welfare' is provided in the US are examined, many of them going well beyond the OECD expenditure data (Adema 1999; Adema/Einerhand 1998; Adema/Ladaique 2005). One of the broader areas still underexplored in the developmental contrast of the US with Europe is the 'third sector', the non-profit 'buffer zone' (Anheier 2001; Anheier/Katz 2006; Powell/Steinberg 2006). The nascent US central government was thus not only 'late' in attaining European quantities and qualities of power, it also assumed a peculiar form which constrained the subsequent development of US welfare politics and policies in ways which 'snapshot' analyses at one point in time cannot reveal (P. Pierson 2004).

Welfare State Regimes and Typologies

In recent decades, scholars have developed comprehensive welfare state typologies. Gøsta Esping-Andersen distinguishes in his *Three Worlds of Welfare Capitalism* (1990) – the most prominent example of this kind of work – three types of welfare regimes, namely liberal, conservative-continental and social-democratic ones (*Foundations* 2: 173–323). Building on the classification of welfare states by Richard M. Titmuss (1958, 1974) into residual, institutional and industrial-achievement types, and on T.H. Marshall's thesis that social citizenship is the core principle of the welfare state, Esping-Andersen clusters welfare states according to their state–market relations, their impact on stratification and their level of decommodification. 'Decommodification' refers to the state enabling citizens to make ends meet outside the labor market – that is, independent from a wage obtained in the marketplace. Liberal welfare regimes entail minimal state interference with the market, prioritize self-help and provide only residual, often means-tested benefits. Conservative regimes, in contrast, are heavily based on social-insurance schemes linked to a citizen's labor-market status, and therefore tend to preserve status differentials. The social-democratic model, finally, provides universal benefits based on citizenship status, is largely financed through general revenues and promotes social equality.

The Esping-Andersen study has become the most cited and discussed contribution to comparative social policy. It initiated an ever-expanding 'welfare-modeling business' (Abrahamson 1999). Critics of the typology note that most countries are composites of Esping-Andersen's regime types, that some countries fit these types rather poorly, or that such typecasting does not really exhaust the depth of national experiences. Others have proposed additional types, 'other worlds' (Foundations 2: 325-493), like the 'Latin Rim' one for Italy, Portugal, Spain, and Greece (Bonoli 1997; Ferrera 1996, 2005b), or the 'Antipodean' ones of Australia and New Zealand (Castles/Mitchell 1993) or a 'new post-Communist family of nations' (Castles/Obinger 2008). There has also been increased interest in fitting in the East Asian or 'Confucian' regime types (Jones Finer 1993; Hort/Kuhnle 2000; Rieger/Leibfried 2003: 241ff.), especially since issues like education and housing play a more prominent role here, pensions take on a different shape, and another structure of 'civil society' has mediated welfare state development for decades. Eastern European countries were seldom included in comparative welfare state research. This was partly due to the lack of comparative data, partly due to the fundamentally different character of the systems. After the fall of Communism, governments in these countries had to balance the need to manage the transition from a command to a market economy with the need to maintain or enhance social protection and thus legitimize regime change (Gáspár 1999). Though these countries went through common phases of transition, they did not arrive at one single model but diversified, with some countries already close to Western welfare states and others still disintegrated (Manning 2004).²³ For this reason it also seems questionable whether the regime typology provides an adequate framework for understanding post-Communist welfare state development in Eastern Europe.

Some scholars have criticized the typology's failure to grasp the roles of gender relations and families, both fundamental to welfare production (Orloff 1993a, **1996**; Ostner/Lewis 1995).²⁴ Especially if we understand welfare state development as a process of de-familiarization, such that the welfare state took over the functions of caregiver formerly carried out by women, country differences are striking: While in Scandinavian countries an extensive public care service was and is provided, in Southern European and some other corporatist countries

women continue to perform care services within their own family at no public cost (Mingione 2001). Others have noted that this typology is too focused on social security and income transfers and hardly on the health and welfare services which are crucial features of the welfare state. Still others reject the idea of an all-purpose welfare typology since it cannot provide added value to comparative research, as it has to rely on overly static parameters for its welfare state universes or creates the illusion that there are common traits which underlie different welfare systems (Kasza 2002). And finally, one might have doubts about how important decommodification is analytically, that is, the capacity of the individual to exit the labor market and access state benefits.²⁵ This capacity is, after all, not the only objective of welfare state intervention: If one takes high labor-market participation as equally important goals of social policy, this typology no longer fits as well.

In analyzing welfare regimes we must also note that only a small sample of the best *national* literatures on the welfare state – on its scope, malaises and development – is actually accessible in English, so we also confront an 'iceberg phenomenon'. This situation can be illustrated simply by pointing to some of the best national analyses on Germany (e.g., Alber 1982ff.; Lampert/Althammer 2004; Kaufmann 1998, 2003a, b, 2005; Lessenich 2003, 2005; Nullmeier 2000; M. G. Schmidt 1998, 2004; Ritter 2006; Stolleis 2003; Tennstedt 1981), France (Barbier/ Théret 2004; Castel 1995; Donzelot 1984/1994; Palier 2005), Italy (Ferrera 2006; Pavolini 2003; Saraceno 2003; Ranci 2004; Boeri/Perotti 2002) and Spain (Cruz Roche et al. 1985; Fundación Argentaria 1996; Fundación FOESSA 1994; Gonzalez Temprano 2003; Guillén 1997; Maravall 1995; Pérez Díaz et al. 1998; Rodríguez Cabrero 2004; Sarasa/Moreno 1995).²⁶ This tendency culminates in small, less anglophone states, as for example in Belgium, where the welfare state played and plays an unnoticed yet central role in making or breaking the young federal union (see Obinger et al. 2005a: 344ff., inter al. note 18). In the worst case it may not be the proverbial tip of the iceberg that we see - and can more readily cope with - when we read about these national welfare states in the English literature but only a caricature of them, which flaws any comparison or attempts at generalization. Thus, the different national contours of welfare states tend to disappear: for example, the German focus on labor-market policy and co-determination (see Lampert/Althammer 2004⁷) fades behind social insurance, as does the Anglo-Saxon inclusion of education, still so prominent in T.H. Marshall's 1949 (1992/1964) approach; mirages appear in the 'import-export' business of welfare reform models, sometimes cleverly exploited as founding mythologies, as E. Peter Hennock (1987) has shown so insightfully for the founding period of the British welfare state; and, as we underexplore the real differences we also squander the learning potential they contain for all concerned.

The Esping-Andersen framework and much of its refinement is based on the institutionally fully developed and robust 'Golden Age' welfare state of the 1970s.²⁷ Empirically focused on 'welfare regimes' built on decommodification and on *Politics against Markets* (Esping-Andersen 1985), such an analysis relies heavily on distinctions among and evaluation of different income-transfer programs, and it lacks tools for analyzing various logics of social coordination and the interaction between welfare states and labor markets. In times of global competition the links between the economic and the social, between work and welfare, become increasingly important for the sustainability of the welfare state (Esping-Andersen 1999).

The employer-centered 'varieties-of-capitalism' approach represents a more recent attempt, inspired by comparative political economy, to bridge the divide between welfare, labor-market and production regimes (Hall/Soskice **2001b**; Ebbinghaus/Manow 2001; Brinegar et al. 2004;

Ebbinghaus/Kittel 2006; on some critical issues see Levy 2006b: 22ff.). The welfare state is not seen - a la Karl Polanyi – as an institutionalized counter-principle to the market or the capitalist system, but as a complementary institution, with firms relying heavily on nonmarket relationships to coordinate and sustain their businesses. Building on an explicit behavioral micro-foundation, the varieties-of-capitalism approach seeks to explain how the production and social-protection systems are interlinked, and it looks for feedback loops, where the presence of efficiency in one institutional constellation increases returns in the other. So social-policy measures do not simply raise wage costs for firms and grant a 'basic wage' that makes it difficult to hire workers at low prices; they also enhance the ability of firms to attract and retain a labor force with specific skills. Like Esping-Andersen's analysis, this 'varieties' theory challenges the widely held assumption that in the long run these different OECD welfare models will converge, and it distinguishes between liberal ('uncoordinated') and coordinated market economies each with a particular institutional structure. Uncoordinated markets fit liberal welfare states, because training systems focus on general skills and thus there is less need for a high level of social protection. Coordinated market economies rely on a highly specialized labor force and are vulnerable to the poaching of skilled labor by other firms. A high level of social protection stabilizes production regimes by equalizing wage levels across industries, assuring a high level of unemployment compensation to retain human capital or facilitate a comprehensive system of training. In some respects this typology serves as a useful corrective to the narrowly political focus of much political-science analysis, might be criticized on similar grounds as Esping-Andersen's, for example, as being too deterministic and unable to explain institutional change (see Crouch 2005; Ebbinghaus 2005).

New Politics in the Age of 'Permanent Austerity'?²⁸

Welfare states are exposed to change as challenges arise from their social, political and economic environments, often condensed into the 'post-industrial welfare state' (Armingeon/Bonoli 2006). All OECD member states are confronted with myriad reform pressures, stemming from globalization, the shift from an industrial to a post-industrial economy, labor-market transformations, massive demographic changes and changing social and family structures. These pressures have engendered significant reforms attempting to reconstruct the old welfare state architecture. Many welfare states are also constrained by high levels of unemployment, and some by fiscal deficits. An important strand of research confronts the 'new politics' of the welfare state – governments' and political actors' attempts to break welfare state expansion, while perfecting their politics of 'blame avoidance' (Weaver 1986; Pal/Weaver 2003). A 'gestalt switch' in ideology has occurred: The publicly provided benefits – yesterday's efficient means of redressing social inequalities and correcting market failures – are now seen as hindering economic growth, undermining individual self-sufficiency, and overburdening public budgets (Prasad 2005). In public discourse, ideological positions and political actors which see the welfare state not as part of the solution to social problems, but as part of the problem, have gained influence. A number of governments in power have explicitly committed themselves to a smaller, less bureaucratic and less expensive welfare state and have brought the dynamic of welfare-state expansion to a halt, shifting toward cost containment or even retrenchment.²⁹ Moving away from analyzing welfare expansion, researchers in the 1990s began to map out the different topography of austerity and retrenchment and to focus on the changing priorities and patterns of state intervention; they moved from the 'Golden' to the 'Silver Age of the Welfare State' (Taylor-Gooby 2002).

However, closer scrutiny of the politics of retrenchment reveals that most of the welfare states and many of their programs have proven quite resilient and difficult to change (P. Pierson 1994, 1996, 2001). Social policies have created powerful clienteles of their own, thus changing the social preconditions of the ensuing entitlement politics (Flora 1989; King 1987). Therefore, despite strong political ambitions and tough rhetoric aimed at dismantling an 'excessive' welfare state, it has been argued that politicians have not been very successful in doing so. In contrast to welfare state expansion, in retrenchment governments pursue unpopular policies that often violate the interests of both voters and well-entrenched interest groups. This emphasis on the political strength of interest groups³⁰ such as health consumers or pensioners also challenges older welfare state theories which explained welfare state development with the role of labor organizations and political parties (for a critical reaction see Clayton/Pontusson 1998; Korpi/Palme 2003). When such policies are pursued, the loss of political support is often minimized by directing cuts at politically weak groups or by making cuts less visible through a 'politics of stealth'. Given that the entrenched interests are ready to defend the welfare state, the whole system seems well protected at least against short-term changes. Gøsta Esping-Andersen (1996: 24) suggests that 'established policies become institutionalized, and cultivate vested interests in their perpetuation; major interest groups define their interests in terms of how the welfare state works. Thus, social security systems that are backed by powerful interest aggregations are less amenable to radical reform and, when reform is undertaken, it tends to be negotiated and consensual'.

Measured in terms of public expenditure, a clear decline in aggregate spending cannot be observed across the OECD-world³¹ (Castles 2004, 2006, 2007).³² However, other measures which link up more strongly with notions like decommodification and inclusion through social rights indicate that program-specific changes have taken place which can be traced in the quality of benefits, the scope of eligibility and the strength of conditionality. Because of these features of welfare state transformation, it has been proposed that the notion of retrenchment is not complex enough to account for these changes, and that we should rather rely on the concept of welfare state 'restructuring' or 'recalibration' (Ferrera et al. 2000; P. Pierson 2001). Since many reforms are multidimensional, an exclusive focus on spending blinds us to important changes in the institutional architecture of social policy and in the means and motives of political intervention. However, countries' responses to fiscal pressures vary greatly, depending on the constellations of political actors or the institutional architecture: For example, although the literature tends to portray conservative welfare regimes as a whole as sclerotic and hard to change, this turns out to be a rather stylized picture when one looks at change at the program level (e.g., Clasen 2005; Siegel 2002; Bleses/Seeleib-Kaiser 2004). A number of contingent factors like the timing and selling strategy of policy reforms also play a role in determining the ability of different welfare states to reform. Very crucial is the role of public discourse, that is, the set of publicly communicated and interactively developed ideas about the necessity and appropriateness of reform. These discourses matter because they can be used to justify policies and win public support even when reforms violate the immediate interests of a constituency (V.A. Schmidt 2002).

This general resilience of the welfare state is even more surprising when contrasted with the rampant privatization that has taken place elsewhere in the Western states. We refer to the privatization of public utilities and nationalized industries that has occurred since the 1980s at different times (Simmons/Elkins 2004) in most OECD-countries (Obinger/Zohlnhöfer 2005; Boix 1997; Clarke/Pitelis 1993; Clifton et al. 2006; Feigenbaum et al. 1998; Schneider et al. 2005; Toninelli 2000). As far as public utilities are concerned, one might understand their privatization as a crumbling of the outer defense lines of the welfare state proper, since public utilities are agents of interregional and interpersonal redistribution but do not take the form of Bismarck- or Beveridge-type welfare state action. At least for EU member states, all the ideological and legal arguments that have been successfully tested in the narrower domain of public utilities in principle also apply to state redistribution in general, that is, to the welfare state as a whole (Leibfried 2001b, c). In some cases, as in Australia, welfare state reform may just have been a later side or domino effect of privatization (Schwartz 2000).

The Welfare State Goes International

Although retrenchment is a central challenge to the historical welfare state trajectory, it is not the only one. In the 'post-national constellation', the territorial anchoring and embeddedness of many state activities is being challenged (Habermas 2001; Kapstein 2006; Leisering 2003b; Zürn/Leibfried 2005).34 The fusion of territory, law, national identity and legitimacy in the 'nation state' can no longer be taken for granted, and the 'container state', for a long time the uncontested locus of all political activity, is now increasingly undermined by cross-border transactions – with international mobility of capital, goods, services and persons, the emergence of new forms of supranational regulation and the global flow of ideas and normative concepts all limiting the state's room for maneuver.³⁵ These challenges – typically all bundled in one catchword, 'globalization' - take place at different levels. Economically, the ability of the state to levy taxes is restrained by international competition and the mobility of capital (Genschel 2005). More than ever, domestic politics are conditioned by parameters set by other countries, such as the level of taxation. Politically, states have begun to engage in various forms of interand supranational cooperation, to set common rules and to make reciprocally binding commitments. Although many of these activities counter global market dynamics more effectively, they also entail a shift of competencies away from the national to the supra- or international level, often forcing states to comply with rules that work to their disadvantage.

However, a number of authors argue – directed against the idea of a negative impact of globalization on the welfare state – that globalization actually goes hand-in-hand with widened state intervention (Garrett **1998**a, **b**; Rieger/Leibfried **1998**; Rodrik 1998a, b, 2002; Rieger/Leibfried 2003; Veghte et al. 2007). The welfare state is perceived as an institutional requirement for the withering away of twentieth century inter-war protectionism and as a re-insurer of trade openness since the 1970s. Globalization exposes developed market economies to greater economic vulnerability and increases the economic risks of employees. Thus it fosters a growing demand for cushioning against and compensating for the impact of globalization. In other words, economic risks are converted into political demands. Government protection performs an 'insulation function' (Rodrik 1998a: 13) and responds to such public demands:

(M)arket integration has not only increased the exit options of producers and investors; it has also heightened feelings of economic insecurity among broader segments of society. This situation has strengthened political incentives for governments to use the policy instruments to mitigate market dislocations by redistributing wealth and risk (Garrett 1998a: 788f.).

In the US a relatively low level of globalization – measured in terms of national trade penetration – and thus a smaller need for 'insulation', goes hand-in-hand with an even more pronounced lack of a universal welfare state. Some authors attribute its militant tendency toward unilateral world politics and its hegemonic approach to 'democracy promotion' worldwide to its well-entrenched domestic insecurity, to an 'insulation gap' (Rieger/Leibfried 2003: 136–86; Rieger 2005a; Leibfried/Rieger 2006). So, here we may reflect on a different negative feedback, one of the lack of a welfare state on the structure of globalization.

As a general trend, however, under globalization governments found themselves under pressure to modify their welfare state heritages. Internationally integrated product and capital markets set fiscal constraints and expose more and more sectors of the economy to international competition. Comparative research on the challenges posed by globalization to maintaining the post-war achievements of full employment, social security and social equality has shown that countries differ in their capacity to adjust. Scandinavian and Anglo-Saxon welfare states, though very different, are better suited to successfully adapting their post-war schemes, while continental European countries have a more difficult time meeting these challenges (Scharpf/V.A. Schmidt 2000). Evidence for the Swedish welfare state, for example, suggests that there are important changes to the welfare system, but there is no need to abandon the welfare state in order to survive in a global market (Steinmo 2002); on Scandinavia generally cf. Kautto et al. 2001; Kuhnle 2004; Kildal/Kuhnle 2005). It also seems that the appeal to globalization as a non-negotiable external economic constraint which entails retrenchment and convergence is empirically suspect (Hay 2004a, 2006).

Together with technological progress, globalization is a powerful agent of change in industrial production and employment patterns. The welfare state originated from a system of industrial capitalism in which most employees worked in the industrial sector. Employment was relatively stable after the 1950s and the demand for manufactured goods generated growing incomes for large parts of society. In this era, welfare state provision was designed to support employees who lost their jobs, but not to prepare them for new jobs or integrate them into the labor market. The post-industrial era has been marked by a profound transformation of production, with the role of the industrial sector diminishing as the source of employment growth and income. As a labor-intensive sector, however, the new service economy cannot yield the increases in productivity historically obtained in the industrial sector, because now labor and not goods are consumed (Baumol 1967). In sectors like personal services, health care or education, productivity growth is quite slow and allows for no major increases in wages. At the same time the human and social skills required are unlike those formerly expected from industrial workers. Many of the jobs in the tertiary sector are very skill-intensive, others require social or cultural competencies. In the new service economy welfare states may increasingly face a trade-off between employment and equality (Esping-Andersen 1999).

Continental European welfare states – with their generous social insurance schemes and relatively high degree of income compression – cannot stimulate enough service-sector jobs because high wage costs, including high non-wage labor costs, undermine all efforts to expand the service sector. Given services' high price, demand for them is quite low. By contrast, in the

US, high income inequality is coupled with growth in the services sector. Relying on a large low-income workforce, services are offered at a low price but these incomes can hardly sustain an acceptable standard of living. Scandinavia represents a third way by placing a high priority on both earnings equality and high rates of employment, achieved mainly through public-sector service employment while sacrificing budgetary restraint (Iversen/Wren 1998; see now Iversen 2005). The equality-employment trade-off in the post-industrial age is seen by some as inescapable and conflict-ridden, and for them the final resolution depends on strategies that make industrial and post-industrial sectors more alike in terms of their productivity gains, which would simultaneously allow for employment growth and rising incomes.

But today we do not live in a world where nation states and international politics exhaust the alternatives for organizing social policies. First of all, the rise of fundamentalist religions in the last decades and the declining efficiency of public policy in sustaining social security indicate that the renaissance of religion and of modernization - or globalization, when we give it a more contemporary label – may not be contradictory phenomena, but could also be perceived, as it is by some authors, as two sides of one and the same social transformation. The history of religiosity in European and other countries which developed strong welfare states shows that the need for religious reassurance in one's social existence has become less pressing when greater security is provided by the secular institutions of public policy.³⁶ In other parts of the world, however, where state power has remained weak, the social institutions of religions, for example, Islamic charities in Arabic countries, Hindu castes in India and familial networks in East and Southeast Asia remained the main provider of social security. In fact, as C.A. Bayly (2004) has shown, the institutional formation, intellectual consolidation, and social mobilization of world religions is best understood as a result of the capitalist transformation of the world in the nineteenth century. The (relative) success of welfare statism – and, for a time, socialism - in the West might then be due more to its ability to supplant the Judeo-Christian forms of salvation religions than to an autonomous and irreversible logic of societal modernization. For this reason, and pointing to some functional equivalence between certain types of religiosity and secular forms of social policy, the surprising renaissance of evangelical Protestantism strongly correlates with the erosion of structures of state-provided existential and welfare guarantees (Norris/Inglehart 2004; Rieger 2005b). Though we cannot presently provide any good synthesis of this line of thought in our readings, we find the connection between religious and social-policy developments intriguing; it warrants further research not just with the origins of the welfare state in focus (see, e.g., Kahl 2005; Kersbergen/Manow 2007/08; Scheve/Stasavage 2006a, b).

Second, in the region of the world in which welfare states are most prevalent, Continental Europe, a 'third way' has emerged since 1957: European integration (Ferrera 2005a; Bartolini 2005; ³⁷ Scharpf 2002, 2006; Giddens et al. 2006; Tsoukalis 2005²). The nature of this beast is still highly controversial, and located somewhere between the extremes of 'superstate' (Morgan 2005) and the usual 'intergovernmentalism' (Moravscik 2006; Kleinman 2001). However we label it – supranational, sui generis, 'pooled sovereignties', or multi-tiered – integration has already reconfigured the welfare states of countries enmeshed in the construction of the Common Market. ³⁸ In the literature concerning the social dimension of Europe there is some controversy about the issue as to whether the establishment of pan-European welfare regulation is a politically viable option. This debate has partly evolved around normative issues dealing with the question of whether the EU should or should not engage in social policy. On the politi-

cal level, as remarked by Streeck (1995: 408–9), the pro-European welfare position deploys the Marshallian view that there is an evolutionary sequence of citizenship rights development from civil rights over political rights to social rights (Marshall **1992**/1964[1949]) – and there is always a 'realist' consideration in the background: Once the economic and political sovereignty boundaries have been Europeanized, the social-policy ones need to be supranationalized as well in order to remain relevant. It has been argued that an accountable, legitimate and supranational regime such as the European Union cannot withhold social entitlements from its citizens.

A second level of debate has addressed more specifically the question of whether supranationalization has already taken place or gained its own momentum. It has been suggested that the monopolistic control of the nation state over welfare issues has started to be undermined and that we experience a 'gradual shift from uncoordinated social sovereignties to coordinated semi-sovereignties that are subject to the constraints and to the *Eigendynamik* of supranational governance' (Ferrera, 2003: 647). Free movement of labor, goods, capital and services have de facto and *de jure* shaped a new European social space in which social rights became portable across borders, industrial-relations systems were reshaped (Falkner 1998), national service monopolies were de- and restructured (Schneider et al. 2005), the public-private insurance mix was tilted towards privatization in a common European insurance market and a broad anti-discrimination regime reaching far beyond nationality and gender was entrenched (for an overview: Leibfried 2005; Falkner et al. 2005). In addition, with the Common Agricultural Policy the European Union has attempted to institutionalize a veritable 'welfare state for farmers' (Rieger 2004).

However, there are also sceptical voices with regard to the establishment of supranational social policies or greater coordination in the social policy domain (Offe 1998, **2003**; Scharpf 1999, 2002; Streeck 1995, **2000**), buttressed by an increasingly heterogeneous Union characterized by a widening income inequality brought about by Enlargement (Beblo/Knaus 2001; Brandolini 2007; Burkhauser/Crouch 2007). Since the European government has only a weak popular base of its own, institutional development is mainly determined by the interests of the national governments which are duty-bound to represent what they and their constituencies consider to be in the national interest (Scharpf 1997). Welfare policies represent a special type of policy where national governments might be reluctant to give up their sovereignty, because they supposedly help to strengthen and to safeguard political legitimacy. Since greater European policy coordination could endanger the state services and benefits to which national voters are accustomed, the governments and electorates might be – and some, like the UK, definitely are – rather unwilling to relinquish their sovereignty in the social policy realm.

These debates have implications for larger issues concerning the relationship between the national, the supranational and the global. Can 'Europe', under the conditions of Eastern Enlargement (Barysch 2006; Guillén/Palier 2004; Mayhew 1998; Funke/Pizzati 2002; Rys 2001) – which Nicholas Barr headlines as 'shifting tectonic plates' in a course syllabus – set an example as a halfway house between the world of nation states that has become too small, and a global social ambition that, as yet, finds no proper political place? Europe already does so to some extent by influencing global agencies, like the WTO, the WHO and ILO, in their social activities. It sets a *procedural* example by combining expertise, regulatory ambition and some democratic legitimation in the international realm (Joerges/Petersmann 2006). The jury has been out for quite some time on whether it might also set an *organizational* example and inspire organizations like NAFTA, Mercosur and Asean.

Much welfare state research concentrates on Western OECD welfare states, and there have been few attempts to expand the scope to other countries or regions. Although Western welfare states pioneered the introduction of state-funded social-security schemes, and are still role models for latecomers, today a global perspective on social-policy development is necessary (Gough 2006; Mares 2005). This is so not only because other parts of the globe are clamoring for attention, but also because today the question arises: How may we combine a global economy with social goals? Starting from 'development' discourse, a new field of research has matured which highlights the role of a range of new supranational and global actors, be they international organizations or non-governmental collective actors, as well as the function of global social regulation as it shapes national social policies. In the post-Communist countries of Central and Eastern Europe, as well as in the developing countries of Asia, Africa and Latin America, ³⁹ formal inter-governmental and international organizations such as the World Bank, the IMF, the ILO and the EU act as important players influencing social policy discourses, political climates and legislative opportunities (Deacon et al. 1997⁴⁰). However, global social policy is shaped not only by pressures from above, but also by widespread activities of NGO and civil-society movements from below (Wood/Gough 2004). The new global dynamics of social regulation also raise a series of normative issues concerning the legitimacy of intervention beyond the nation state, the role of redistributive measures at the supranational level and the tension between national and global concepts of social justice.

Welfare State Justification and Contestation

Although much writing on the welfare state concerns the political dynamics and processes of welfare state change, the welfare state is ultimately also a normative endeavor. John Rawls' (1971, **1986**) dictum that justice is the first virtue of social institutions makes clear that social and political institutions do not operate in a normative vacuum but need to be built on morally plausible justifications. The moral and cultural ideas which institutions encapsulate provide them with a permanent normative foundation, which enable them to exact compliance. The inherent meanings of institutions motivate individual actions and foster a commitment to their norms and values. Bo Rothstein (**1998**: 138) remarks: 'The idea is that institutions not only influence what political actors find to be a rational course of action, seen from the standpoint of their self-interest, but also what we consider to be morally a defensible behavior.' Indeed, a successful institution is built in such a way that it evokes from its members a 'corresponding sense of justice ... [and] ... an effective desire to act in accordance with its rules' (Rawls 1971: 261).

Justice is broadly defined as a fair distribution of burdens and benefits within society. While this definition is by and large consensual, there is some controversy about the ends to which one should ultimately subscribe. The most influential theory of social justice, put forward by John Rawls, suggests two sets of principles: First, each person should have an equal right to the most extensive system of equal basic liberties that is compatible with similar liberties for all; second, social and economic inequalities are justified only insofar as they benefit the least advantaged and as long as offices and positions are accessible to all. David Miller (1999) and Michael Walzer (1983) have argued forcefully that there is no single model of social justice against which welfare distribution can be evaluated. They draw attention to the very different

social spheres in which distribution takes place. As regards citizenship rights, for example, where people are connected through political and legal structures, equality should prevail. In respect to poverty and material destitution, meeting social needs and relieving social distress is the primary justification for state intervention (Goodin 1988; Nussbaum 1990). In other sectors of the welfare state, like social-insurance schemes, the notion of 'just desert' and what is 'due' links people's contributory efforts to their entitlements. A deeper understanding of the normative foundations is not only a philosophical exercise but also politically important since the welfare state is contested terrain, a battleground for normative claims (Ringen 2006). Within public-welfare discourse, issues of normative justification are relevant for all groups jostling for their share of benefits and attempting to establish a legitimate claim to needs (Fraser 1990). Given the recent and ongoing reconstruction of many Western welfare states, the issue of sustainable justice – in which financial sustainability is combined with a set of normative principles that respond to societal needs and can attract lasting public support – will be high on the agenda (Esping-Andersen et al. 2002; Diamond 2006).

Although the reasons for the invention and development of the welfare state are often central to political scientists, social-science disciplines have also been interested in the outcomes of the welfare state (E pluribus unum: Smeeding 2006a, b). Welfare state activities are only justifiable if they achieve desirable ends. Are welfare states living up to their own ambitions to eliminate poverty, stabilize income over the life cycle and reduce inequality? Large-scale data sets in the social sciences, such as the Luxembourg Income Study (LIS) or the European Community Household Panel Study (ECHP), 41 in which the socio-economic position and income portfolio of individuals and households in different countries are captured, have allowed us to assess the performance of the welfare state comparatively (Kenworthy 1999; Smeeding 2005; Fahey/Saraceno 2008). Despite explicit commitments to certain distributive goals, not all welfare states are accomplishing their objectives (Goodin et al. 1999; Merkel 2002). The widespread idea that the welfare state is mainly a redistributive undertaking, shifting resources from the rich to the poor, needs to be qualified in light of empirical findings: Most redistribution takes place within classes and across the individual life-cycle, and does not alter the structure of social inequality fundamentally. Contribution-based social insurance schemes, for example, reproduce the unequal distribution of the labor market. This does not, however, imply that welfare policies explicitly designed to lift people out of poverty and targeted on low-income groups are by definition more redistributive. A 'paradox of redistribution' seems to obtain: Comprehensive welfare systems which include the middle classes tend to have larger redistributive budgets, and hence benefit the disadvantaged more than targeted systems do (Korpi/Palme **1998**).⁴²

While it is hard to object to a publicly provided safety net on its own grounds, there are also other goals of state activity which might conflict with welfare state transfer schemes. In the US and Western Europe many observers see a trade-off between (welfare, public monetary transfer) incomes and jobs (Mares 2006, 2004). Relatively high replacement rates lead to little job creation and unemployment, especially at the lower end of the income scale, where the wage at which a job seeker is willing to take up employment increases with the transfer income available. Labor-market rigidity and pay equality are also likely to reduce the growth of employment, most strikingly in private-sector, consumer-oriented and social or community services (see Iversen/Wren 1998; Kenworthy 2003ff.). However, if one compares Continental European social market economies with Anglo-American liberal economies, it seems that a steep

equality-efficiency trade-off and the hopelessness of egalitarianism in a global economy do not bear out fully, especially if one considers public investment in education or active labor-market policy (Pontusson 2005).

Although most welfare state researchers emphasize the achievements and merits of the welfare state, various types of criticism have been voiced, ranging from fundamental objections to welfare state intervention for undermining the efficiency of markets and restraining individual freedom and choice, to more modest criticisms of inefficiencies and excessive bureaucracy as normal outcomes of large-scale institutions. Since the 1980s (Heclo 1995), neo-conservative critics have drawn attention to what they perceive to be the permissive character of the welfare state which is said to lead to welfare dependency (Murray 1984; Mead 1986, 1997). If programs set no serious behavioral requirements and entitlements are given without obligation, the welfare state undermines the norms required for the public functioning of citizens – as Margaret Thatcher expounds in her epigraph. The outcome of the compensatory and redistributive efforts of the welfare state is deemed disappointing as the system perpetuates and deepens the problems it is meant to repair ('Losing Ground'). Because conventional programs are inappropriately designed, they often reward dependency and a lack of self-reliance, instead of helping people to stand on their own feet (Field 1995). Economically, the welfare state has been a success in mitigating inequality, diminishing economic uncertainty, and providing public benefits such as education and care, which are not sufficiently produced by the market, but the marginal contribution of the welfare state falls as spending increases (Lindbeck 1988). Comprehensive and costly welfare states are said to distort prices and generate high dead-weight costs. In addition, generous benefit systems and high tax rates to finance the system affect labor supply, with certain services and functions shifting from the market to the household and entrapping people in unemployment (Lindbeck 1997a, b; Lindbeck/Snower 2001).

As part of the debate on social policy we find a growing interest in human agency pursuing the question 'On which model of human behavior do we build our theories?' (e.g., Deacon/ Mann 1999). This interest was fueled by welfare state reforms, most prominently the Third Way agenda in the United Kingdom. Here, public discourse was about the distinction between 'passive' and 'active' welfare, alleging that certain programs set the wrong incentives. At the same time, policy-makers wondered whether amorphous concepts like solidarity or altruism were structurally reliable, and were reluctant to give them a central place. The solution offered was to accept the fundamental role played by self-interest in human motivation. 'The job of a welfare reconstruction is to plan a series of benefit reforms which allow self-interest to operate in a way that simultaneously promotes the public good' (Field 1995: 20), some would-be policymakers asserted. In many areas of social policy implicit contractual and achievement-oriented principles were enforced. A welfare state grounded on such principles was thought to be more robust institutionally and to correspond better with individual motivation. These solutions represent a policy approach which Robert Goodin (1996: 41) labeled 'designing institutions for knaves', an institutional design based on a calculus account of human behavior. Julian Le Grand (1997, 2003) examined this shift in social policy and concluded: The old welfare state was largely based on the assumption that people would either behave like public-spirited altruists ('knights') or passive recipients of state benefits ('pawns'), whereas in the more recent political shifts it is assumed that people behave more like self-interested individuals ('knaves'). Peter Taylor-Gooby (1998: 216) summarizes:

The shift from altruism to self-interest as the assumed primary motivation is associated with a shift from a cultural to an instrumentally rational account of behaviour. In the former model, professional and public service ethics and a citizenship that included a willingness to finance services for the more needy members of the community were seen as guaranteeing the service of the common interest. The new public policy is based on the assumption that the rational pursuit of self-interest is the major motivating force.

These changes lead to a resurgence in scientific examination of the interaction between institutions and individuals, especially in asking: How do institutions condition and influence human behavior and motivation? A part of this 'motivational turn' is the growing interest in attitudes towards the welfare state. Different aspects are at stake: First, researchers have empirically tested issues of legitimacy and public support for the welfare state, following up on the thesis of 'the legitimacy crisis of the welfare state' (Kaase/Newton 1995); second, concern grew for the way in which the welfare state changes class relations by forging new alliances and pacifying class conflicts. Especially from a cross-national perspective the issue was raised: To what extent do attitudinal differences between classes – for example, pertaining to government intervention for redistributive purposes or for ameliorating income inequality – still prevail, and how were they affected by welfare state policies (Svallfors 1997, 2006; Taylor-Gooby/Svallfors 2002; Mau/Veghte 2007)? Regarding a real or just perceived shift away from social homogeneity to increased ethnic, cultural and social heterogeneity in many Western welfare states, researchers finally asked: Is the welfare consensus and the commitment to publicly institutionalized solidarity sustainable? The welfare state may lose its support if people begin to distinguish more between 'we' and 'they' (Gilens 1996; 1999; Ullrich 2002, 2000; Oorschot 2000; Hinrichs 2003), if they believe welfare schemes to have a strong redistributive bias benefiting groups seen as different from 'them' or less deserving and if greater fragmentation and individualization undermine the commitment to welfare provision for the needy.

This last issue, in particular, has been thoroughly discussed in respect to migration and multicultural policies. Looking back to the development of the post-war welfare state demonstrates that there can be an underlying tension between social and cultural heterogeneity and social spending, but it is mediated and conditioned by the structure of political institutions (Banting 2000; Lieberman 2002). Immigration into many Western welfare states has changed the composition of the population and of the beneficiaries of national welfare schemes profoundly. The main evolution in social rights has been the increasing irrelevance of national citizenship for enjoying welfare benefits (Guiraudon 2002; Soysal 1995). In most Western welfare states⁴³ access to social-protection schemes, be they contributory or non-contributory, is no longer linked to nationality, but to residential status with some restrictions attached to the duration of stay. While some immigrants are over-represented among non-claimants for welfare benefits to which they are entitled due to language difficulties or ignorance of the benefit system, others rely heavily on welfare state support and may be over-represented among social-assistance or unemployment benefit recipients (Boeri et al. 2002). Not only does the welfare dependency of immigrant groups place financial burdens on the welfare state, the increased influx of migrants, it is said, also threatens to undermine the sense of community which supposedly backs comprehensive welfare systems (Alesina/Glaeser 2004⁴⁴). The empirical evidence for a negative association between the influx of migrants and support for the welfare state, though, is far from clear-cut, and at the cross-national level there is evidence that other factors are more decisive for long-term sustainability (Banting/Kymlicka 2004). Nevertheless,

based on ethnic and socio-cultural divisions within a society, public debates often construe and instigate increasing distributional conflicts which become relevant to politicians, social actors and, in the end, often to political outcomes.

The welfare state is also highly relevant for gender relations, an issue which already featured prominently in our discussion of the adequacy of welfare state typologies. A number of these typologies have been criticized for being gender-blind, because many mainstream researchers did not note the differential impact of welfare state activities on men's and women's life chances and ignored women as agents in the making and administration of social policy, while welfare state institutions themselves were built on and reproduce gender inequality (Lewis 1992, 2002; Orloff 1993a, 1996; Sainsbury 1994ff.). Often highlighting welfare state achievements in mitigating socio-economic inequality, feminist researchers criticized the strong reliance of most approaches on a stylized ideal-typical citizen, usually the male breadwinner and wage earner. Women's status in employment, their role in the household production of welfare, their share in caring and child-raising work and the unequal private division of labor call for more attention to be paid to the gendering effects of the welfare state (Fraser 1997; Stier et al. 2001). In another strand of literature, researchers have exposed the historical role of women's agency and political organization in shaping welfare state development. Theda Skocpol's (1996⁴/1992¹) historical study Protecting Soldiers and Mothers details the evolution of early forms of social provision in the United States starting with Civil War pensions after reconstruction. Arguing in a 'politycentred' perspective, Skocpol holds party structure, reform-oriented professionals and gender-driven, locally rooted women's movements responsible for forging early American social policy.45

The welfare state not only contributes to shaping relations between classes, ethnic groups⁴⁶ and sexes, and is shaped by them, it is also crucial for determining the relations between generations. One of the central achievements of welfare state maturation was to institutionalize the idea and concept of retirement as a distinct stage of life characterized by independent access to state-provided means of subsistence, not – as in former times – part and parcel of poverty (Kohli et al. 1991). Together with and buoyed by rising affluence after the Second World War, pension schemes have been responsible for the eradication, or at least containment, of old-age poverty and in many Western welfare states some retirees enjoy living standards on a par with the household of the average worker (OECD 2001). However, the established and institutionalized 'generational contract', which has been the foundation of income redistribution from the working generation to the elderly, does not seem sustainable in the face of rapid population aging and fiscal constraints. Demographic change, with a larger share of people retiring and increasing retirement costs, is placing a high burden on the welfare state. Since the elderly are an important electoral group, pronounced resistance to pension retrenchment will cause high immobility of public pension schemes, after all '[t]hey are the "grey giants" of the welfare state and, like fully grown elephants, difficult to move' (Hinrichs 2001: 79). Nevertheless, this has not halted the serious erosions of the real value of the state pension in the UK since the 1980s or of occupational pensions⁴⁷ or similar though milder developments in Germany (see Alber 2000: 242ff.). However, although room for maneuver is limited, most OECD countries have started to introduce reforms enhancing the sustainability of public pension schemes. These countries were able to negotiate reform packages which in most cases protected the current generation of pensioners and disadvantaged future cohorts of beneficiaries.

Such changes undermine established notions of intergenerational equity by giving different cohorts unequal access to public benefits. The 'generational-accounting' approach emphasizes that the legitimacy of public pension schemes rests on generations being treated equally. More specifically, 'generations born in the future should not pay a higher share of their life-time income to the government than today's newborns' (Auerbach et al. 1994: 84) – though this is a century-old problem, with taxes rising as much for warfare as for welfare state reasons since the turn of the nineteenth to the twentieth century, with not much worry about equity until recently. If we were to draw up a balance sheet for each successive cohort that registers the contributions paid to the pension system against the benefits received, it would seem that the lifetime balance of welfare-related burdens and benefits works to the disadvantage of younger generations. However, it requires sophisticated analysis to establish whether generational inequity really exists. If one compares cumulative payments and receipts not only in the pension system but for education, health and individual social security branches, the picture is less clearcut. All John Hills' (2004: ch. 8) analysis of the British case, for example, suggests that the later generations do not necessarily lose out, provided that the system is not changing drastically.

Although inequities in the pension system may represent a serious distributive challenge, a fundamental opposition of generations is not (yet) discernible. It has been stressed that public transfers from the young to the old interact with private transfers from the old to the young. Public transfers from the working population to pensioners are in part 'returned' by the latter through private transfers, a flow which diminishes potential conflict over public transfers (Kohli 1999). Then, the pension system has not played out 'the old' against 'the young', but 'the public contract between generations is a model of generational solidarity from which private contracts between family generations are negotiated' (Attias-Donfut/Arber 2000: 18). It also seems that divides within a generation become increasingly significant, with a group of affluent and wellprotected retirees on the one hand, and a growing group on the other hand that has no relevant access to private schemes and made insufficient contributions to public schemes, leaving it fully dependent on diminishing public benefits (Myles 2002a). This goes hand-in-hand with a gender divide, with women over-represented among the poorest pensioners - and of course they are the majority of pensioners since women everywhere outlive men. Likely to be overrepresented are also the long-term disabled and immigrants. In the discussion of the costs of an aging population, however, one should avoid assumptions that current demographic patterns will persist into the distant future. Birthrates could rise again, as they did in 1940s and 1950s following predictions of demographic gloom due to the birthrate decline of the 1920s and 30s; and migration could change the demographic structure of many countries, as it did in some regions during the nineteenth century.

Outlook: Beyond the Welfare State?

Since the 1970s (and earlier, see Flora 1981) there have been numerous declarations of the welfare state's retreat or demise; it was 'withering away', on a definitive 'race to(ward) the bottom'. None of these 'varieties-of-death' have come true (Castles 2004; Obinger et al. 2005a for federal states).⁴⁹ 'The reports of my death are greatly exaggerated', noted Mark Twain in a cable sent from London after his obituary had been mistakenly published in the *New York Journal* on June 2, 1897.

These three volumes demonstrate that the welfare state is alive and kicking. However, as we have also seen, the welfare state faces myriad challenges. From the outside it is confronted with globalization and supranationalization, both clearly limiting its ability to act and its freedom in the choice of means. There are also, on the inside, profound transformations of the labor market under way, with a greater role for service-sector employment and a new set of social risks fostered by more flexible and de-standardized employment. At the same time, the rise of knowledge-intensive industries calls for new and more comprehensive types of investment in human capital, challenging education and training systems which had originally provided entry tickets to a lifelong career. Changes in gender relations and in patterns of family formation upset the institutional underpinnings of the traditional male breadwinner family and of the standard gendered life course. Similarly, socio-demographic changes such as the aging of the population jeopardize the 'old' architecture of the welfare state, particularly of the pension and health-care systems, and affect the streams of intergenerational transfers (Kohli 2004). Finally, migration and greater social diversity may make it more demanding to organize and legitimize institutional solidarity.

The future of the welfare state, ⁵⁰ therefore, will be shaped by a number of intersecting, multifaceted processes: the realignment of work and welfare in post-industrial society; the finding of a new balance between maintaining financial viability and meeting societal needs; the redesign of the interaction among national welfare states; and processes of supra-, inter- and transnationalization. Given these profound changes and challenges, welfare state researchers must strive for a better understanding of the social, political and economic forces that drive welfare state development, the rationales of welfare state restructuring and, finally, the outcomes of such 'recalibration'. It is often deceptive to talk about 'the' welfare state, since very different welfare states exist, and each one is made up of quite different programs and institutions. Analysis, therefore, needs to be sensitive to the various perspectives and parameters essential to evaluating the welfare state and determining its future. In this undertaking these volumes provide guidance, as well as an overview of the ongoing discussion about the trajectories and futures of the welfare state.

In addition, the future of the welfare state cannot be isolated from changes in the nature of the state in general. In most OECD nations almost one-third of GNP is 'invested' in the welfare state, but most *scholars of the state* focus on political systems, parties and policy-making in non-welfare areas like public finance, education, environmental protection, national defense, foreign policy, and so on, usually ignoring the welfare component of this spending, which is mostly left to another subset of specialists. For this majority of political scientists the state is always spelled with a capital S, and welfare, if mentioned at all, with lower-case w. But *scholars of the welfare state* – capital W, small s – have likewise ignored the outcomes for the state at large which result from the permanent exercise of 'recalibration'. ⁵¹ Yet they increasingly need to confront the question: How does welfare state change affect the make-up of the nation state (Rothgang et al. 2006; Leibfried/Zürn 2005; Hurrelmann et al. 2007)? And vice versa. Welfare state scholars need to embark on a major analytic 'outreach' effort, be it simply to keep up with the movement of the welfare state itself or with the movement of the surroundings – as in privatization – that affect it. Likewise they need to pierce the nation state shell and confront the international/domestic interface of welfare state development (for the US see Rodgers 1998; Katznelsen/Shefter 2002).

These challenges posed to welfare state research are, indeed, enduring ones. While Mark Twain died some fifteen years later on April 21, 1910, the welfare state – or better, the 'war'

between 'citizenship and the capitalist class system', as T.H. Marshall described it in the epigraph from 1949 – may well turn out to be just as immortal as are democracy and the rule of law.

Notes

- 1. We are very grateful to Nicholas Barr, Francis G. Castles, Neil Gilbert, Ana M. Guillén, Ian Gough, Jane Lewis, Herbert Obinger, Elmar Rieger, Pat Thane, Patrick Sachweh and Benjamin W. Veghte for their suggestions and generous help, and we also thank three initially anonymous reviewers for their diagnoses. In a comprehensive undertaking such as this one we depended on such assistance but still all reporting biases and mistakes remain fully ours. All citations with more than two authors are cited as 'author et al. year'. A superscript number after the publication year (e.g., 2004⁶) refers to the edition.
- 2. This trajectory of historical development could have stimulated comparative welfare state history. Yet after the heyday of *sweeping* macro-historical comparisons in the 1980s (Alber 1982; Baldwin 1990; Flora 1986–87; Flora/Heidenheimer 1981; Flora/Alber 1981; etc.), the few *comparisons* offered nowadays zero in on mezzo and micro areas like 'age' (Macnicol 2006; Thane 2005; Lynch 2006; etc.), and also on more recent health policy trajectories (Giaimo 2002; Maioni 1998) and diverse labor market entry issues (Müller/Gangl 2003; Gangl 2005). Most research remains focused on *national* historical junctures (Amenta 2006; Tennstedt 2004; Thane 2000; Smith 2003, 2004; etc. encyclopedic BMA and Bundesarchiv 2001ff. [cf. for a review Leibfried/Veghte 2002] as well as Born and Tennstedt 1991ff.). Peter H. Lindert (2004), E. Peter Hennock (2007), and Daniel T. Rodgers (1998) each in a very different way do not fit the pattern, and are very welcome late-comers or, maybe, the forerunners of a new, broad examination of welfare state history.
- 3. Herbert Obinger and Uwe Wagschal (2000) label them 'gezügelte', 'restrained' welfare states.
- 4. A look at some thirty or so middle-income countries all around the periphery of our Western European-cum-US focus is presented by Miguel Glatzer and Dietrich Rueschemeyer (2005).
- 5. The volume by Christopher Pierson and Francis G. Castles (2006²) takes all the shortcuts of an introductory volume. The volumes presented here are not introductory in that elementary sense but aim at the comprehensive coverage necessary at the graduate level and they present the full text.
- 6. Foundations and Welfare States overlap only marginally: In Vol. 1, Part II Welfare States also makes use of T.H. Marshall's seminal 'Citizenship and Social Class' (Foundations 1: 3–60) and in Vol. 2, Part I on Gøsta Esping-Andersen's equally seminal piece 'The three political economies of the welfare state' (Foundations 2: 175–201) and also in Part II on Paul Pierson's 'The New Politics of the Welfare State' (Foundations 2: 425–61). Where we cite articles in the bibliography which are reprinted in Foundations, we indicate where they can be found in these volumes.
- 7. In *Economic Theory* pensions are topical in Volume 2, Part I B, C (61–272).
- 8. We are grateful to Nicholas Barr for advising us on how he updates his volumes in his LSE teaching.
- 9. Here we refer mainly to T.H. Marshall and Richard M. Titmuss.
- 10. The notion of austerity, applied *literally*, sits very uneasily with an average increase in OECD-spending as a percentage of GDP of about 18% since 1980, the vast increase in *real* spending per capita on most welfare programs (not all) and the invention of whole new programs vis-à-vis new social risks (see Castles 2004). The 'era of austerity' where it does not apply to some particular programs in a straightforward way, which it often may in crucial areas like poverty and unemployment policy is at its core about a reining in of the *potential* growth rates of these programs and of the welfare state as such, which would have been much higher still, had the growth not been curbed (for a German example pensions since the 1980s see Alber 2000). And the 'era of austerity' is, finally, about shifting the burden of proof in the *ideological* warfare about the welfare state: satisfaction of needs by government policy is no more assumed to be automatically a good thing. That makes changes in the normative dimension quite crucial.

- 11. How surprised most researchers were by this turn of events is revealed if one is forced to state the original question that inspired retrenchment research: How could they get away with it?
- 12. Publications with years in **bold** are included in the three volume collection.
- 13. For information on datasets of the ILO and OECD see http://www.esds.ac.uk/. For information on LIS data see http://www.lisproject.org/.
- 14. For a general comparison of Fascism and Nazism in this respect see Mark Roseman (1996).
- 15. One of these detours is to confer benefits by non-state means, which in some cases has inspired the discussion of new welfare state types, as in the 'wage-earner's welfare state' (Castles/Mitchell 1993) for the Antipodes; Richard M. Titmuss makes the same point when he talks about 'occupational welfare' as an alternative to state provision (1976 [1958]: 50ff.).
- 16. To include education in the welfare state sphere is conventional from T.H. Marshall to Nicholas Barr (*Economic Theory* 3: 311–623; and now Barr/Crawford 2005) but does not conform to continental European thinking and practice (see Allmendinger/Leibfried 2003). There the welfare state is mostly limited to social insurance-cum-poverty measures. (We should note, though, that Harold L. Wilensky [1975] explicitly excluded education from the welfare state.)
- 17. Peter Baldwin did so for Scandinavia.
- 18. Foundations, instead, focuses on the British case (2: 1–172) as the 'mother of all welfare states'. The literature's focus on the US has led to a relative neglect of the other 'restrained [gezügelte] welfare states' (Obinger/Wagschal 2000), that is, of Canada (Banting 2005), Australia (Castles/Uhr 2005), and New Zealand (Boston et al. 1999; McClure 1998; Starke 2007) the latter two are sometimes treated under one 'Antipodean' perspective (Castles 1985; Castles et al. 1996). These states had developed in a relatively less restrained manner than the US, even though some researchers consider all of them 'welfare state laggards'. Therefore, these three states provide interesting examples for real welfare state development beyond and outside European horizons.
- 19. On the notion of policy preemption see Paul Pierson and Stephan Leibfried (1995: 21f.). This notion may well apply also to the other English-speaking and Swiss welfare states in virtue of their early democratization and relative affluence. This relativizes US exceptionalism.
- 20. This also led to a rather self-contained, exclusively inward-looking welfare reform trajectory in the US since the Second World War, in which the state penal element plays a pronounced role (Western 2006). Comparisons with the rest of the world play hardly any role with small exceptions for health insurance, where the US itself senses the incompleteness of its security system (for general US literature see: Grogger/Karoly 2005; Haskins 2006; Weaver 2007b; Freeman 2007; for background studies see: Fischer/Hout 2006). The contrast is sharply visible in Daniel T. Rodgers's (1998) Atlantic Crossings, though the focus on the UK/US comparison dominates (for today's comparisons see inter al. King 1995, 1999).
- 21. Ad hoc state-building in the US happened first and only in military affairs in the Civil War. Therefore, at first, the welfare state could only take hold within the warfare state itself. More universal state-building starts with the Progressive Era around the turn of the last century and allows for a broader welfare state approach later in the New Deal.
- 22. From all this one might also conclude that the longer the process, the weaker it is likely to be. Later democratizing and industrializing societies created their welfare states more rapidly. That might suggest that Europe, now 50 years old, has missed the boat, like the US.
- 23. Comparative studies of Eastern European welfare state development have been most prominent in economics and by 'sector' (see Atkinson/Micklewright [1992] on poverty/incomes; Barr [2005] on labor markets; Kornai/Eggleston [2001] on health; Müller [1999ff.] and Müller et al. [1999], Schmähl/Horstmann [2002], and also Rein/Schmähl [2003] on pensions; Aidukaite [2004] on welfare states in general in the Baltic states; Kornai et al. [2001] on fiscal and welfare reform; and Castles/Obinger (2008) on a distinct post-Communist welfare state type. For a general synthesis see Linda J. Cook (2007a, b).
- 24. This point is discussed in more detail below under the heading 'Welfare State Justification and Contestation'.
- 25. One should also note that decommodification, as it was originally conceived by Karl Marx, Karl Polanyi and Thomas H. Marshall, was not about *exiting* the labor market, but strengthening the *bargaining* position of the wage-earner (Iverson/Soskice 2001).

- 26. We are grateful to Bruno Palier, Ana M. Gullién and Maurizio Ferrera for pointing us to these literatures.
- 27. The 'Golden Age' metaphor refers to the main welfare schemes such as old-age pensions, unemployment compensation, health insurance and workman's compensation and to the unquestioned assumption of never-ending welfare state progress. The transition into the Silver Age since then does not preclude that most countries have developed a host of new programs, mostly proliferating in the area of in-kind service provision for the aged and families; also one new program type has developed since then in some countries: care insurance.
- 28. On the perplexing three-level range of the notion of 'austerity' see note 10, above.
- 29. Since retrenchment has been relatively more effective in programs outside the welfare state (Castles 2006, 2007) the welfare state 'half' of the budget has acquired an even more prominent and expansive status as an 'immovable object'.
- 30. Paul Pierson's concept of interest groups relied heavily on welfare clients, beneficiaries and users. However, one could also highlight the relevance of special interest groups whose members are not identical with the beneficiaries of specific welfare programs such as the Child Poverty Action Group in the UK or trade unions in welfare state development or, for that matter, business organizations (Hacker/Pierson 2002; Mares 2003a, b) or provider groups, especially in the health sector (Immergut 1990, 1992).
- 31. Naturally, we can see some spending declines in *some* policy sectors in *some* countries.
- 32. In addition, there are massive bodies of literature by sector, of which we only picked up a few in selected areas: pensions/aging (e.g., Arza/Kohli 2007; Bonoli 2000; Bonoli/Shinkawa 2005; Immergut et al. 2006; Ebbinghaus 2006; Maltby et al. 2004), health (e.g., Rothgang et al. 2005; Giaimo 2002), (un)employment (e.g., Becker/Schwartz 2005; Blank et al. 2006; Gallie 2004; Lødemel/Trickey 2001; Sarfati/Bonoli 2002), and family (e.g., Lewis 2006; Moynihan 2004; Pedersen 1993; Hakim 2000, 2003) cum gender (e.g., Jacobs/Gerson 2004; Ostner 2006).
- 33. This term has achieved some prominence since 2000 and actually seems to have been invented by Jonathan Zeitlin during a seminar in Florence in 1998.
- 34. Here we view the world by placing ourselves at the OECD centre; an extensive bibliography on 'globalization and the welfare state' in this perspective is provided by Elmar Rieger and Stephan Leibfried (2003: 336–95), who also point to the start of the global challenge to social policy already before the First World War (see also Herren 1993). If we assume a perspective on this Western formation looking from the periphery to the West, we can discern quite a different set of challenges, especially for the *global* welfare politics of the core OECD states (cf. Birdsall 1998; Bradshaw/Wallace 1996; McGrew/Poku 2006; Pogge 2002; Wade 2005; Wade/Wolf 2002).
- 35. Since 2001 this is topical in the journal *Global Social Policy*.
- Therefore, the institutionalized collective insecurity in the US (Leibfried/Rieger 2006), whether or not one labels the US a 'welfare state', and its Christian fundamentalism also correspond.
- 37. For a review of this major study see Glyn Morgan (2006) and Andrew Moravcsik (2006).
- 38. Since 1991 this is topical in the *Journal of European Social Policy*. In addition the *Journal of European Public Policy* (1994ff.) has published increasingly on the social dimension of European integration.
- 39. There is also a blossoming literature on welfare state development in Latin America to which we cannot do justice here; for an introduction to the topic see Evelyne Huber, François Nielsen, Jenny Pribble and John Stephens (2006) and Evelyne Huber (2005).
- 40. A good part of the change may not be due to 'global impacts' on social policy, but to the reconstitution of the state and the changing forms of national economic governance (on Hungary: Philipps et al. 2006), which may, though, themselves be affected by global constellations.
- 41. On the ECHP see: http://epunet.essex.ac.uk/echp.php.
- 42. If one uses *time* rather than money or the *combination* of both as *the* measuring rods for (re-) distribution, the result is quite a substantial change in the perception of welfare, household and gender regimes; see Robert Goodin, James Mahmud Rice, Antiti Parpo and Lina Eriksson (2007).
- 43. There are important exceptions like the UK where the government is strongly resisting proposals to shift pensions from an 'insurance' to a residence basis. Non-citizens have restricted rights to

- many benefits, some groups far more restricted than others, and restrictions have grown over recent decades.
- 44. For a review and critique of the argumentation of these two economists see Jonas Pontusson (2006) from political science in the US and Peter Taylor-Gooby (2005b) from social policy/sociology in the UK.
- 45. On a proposed comparison of the 'maternalist' early welfare state in the US with the 'paternalist' one in the UK see Theda Skocpol and Gretchen Ritter (1991). This early perspective on the UK has been revised by Pat Thane (1991, 1993, 1996², 2001) and on the USA by Molly Ladd-Taylor (1993): From the turn of the last century UK 'maternalist' welfare legislation did stand on its own feet; even widows' and orphans' pensions, introduced in 1925, cannot be seen simply as ancillary to male national insurance and were proposed and supported by feminist organizations; also, UK institutional changes proved to be lasting, while the US programs were seriously cut back from the end of the 1920s. Consult further on the UK/US comparison on gender and more generally Ann. S. Orloff and Theda Skocpol (1984), and also Edwin Amenta, Chris Bonastia, and Neal Caren (2001). For gendered comparisons across more countries see Seth Koven and Sonya Michel (1993), Gisela Bock and Pat Thane (1991), and now Rebecca J. Plante (2007), as well as Lynne Haney, Sonya Michel, and Lisa Pollard (2007), Sonya Michel and Rianne Mahon (2002). (On the US only see Sonya Michel [1999].)
- 46. This ethnic variant has been best studied for Canada, most recently again by Keith G. Banting (2005) and Keith G. Banting and Will Kymlicka (2004). One of the most interesting recent cases here is Belgium.
- 47. For studies of the history and present condition of pensions in the UK, with comparisons to Europe, see Hugh Pemberton, Pat Thane and Noël Whiteside (2006).
- 48. Also, one would have to compare and weigh the different living conditions and life courses as these generations move on: a later retirement age is combined with (on average) later entries into the labor market of the young, jobs are less physically demanding for the young than they had been for the already old; the now young and middle-aged will be much fitter at later ages than those now old, and so on and much of this improvement may be seen to some degree as an outcome of the efforts of the older generations.
- 49. Some 'varieties-of-death' have just been transsubstantiations or reincarnations, as when the US froze the New Deal welfare landscape (Osterman et al. 2001) and turned instead to a costly regulatory (welfare) state built on anti-discrimination legislation (Nivola 1997). On the labor relations background see Michael J. Piori and Sean Stafford (2006), Richard B. Freeman (2007) and Bernhard Ebbinghams and Bernhard Kittel (2005).
- 50. The future of the welfare state was quite topical at the millennium; see inter al. Howard Glennerster (1999), John Myles and Jill Quadagno (2000) and Stephan Leibfried (2000).
- 51. Herbert Obinger, Stephan Leibfried and Frank Castles (2005a: xii) make this point on federalism and the welfare state, but the point is actually of much broader significance.

Bibliography*

A Note on Anglo-American Journals: Going beyond the general national and international political science, sociology, and economics journals there are some specialized journals in which the debates on the challenges to the welfare state are best traced: In the UK with Cambridge University Press there is the Journal of Social Policy (1972ff.), complemented by Social Policy

* Where we cite articles in the bibliography reprinted in *Foundations* (Goodin/Mitchell 2000) or in *Economic Theory* (Barr 2001), we indicate their whereabouts in these volumes [in brackets] at the end of the reference. We also indicate the contributions to *Welfare States* by volume in a similar manner and by continuing to mark the year of publication in **bold**. Different editions are marked through a superscription of the edition to the year of publication, as in 2004⁶.

and Society (2002ff.) and the Social Policy Digest (online, 2003ff.; http://journals.cambridge.org/spd/action/home), contrasted by Critical Social Policy (1981ff.; Sage) and supplemented by Social Policy & Administration (1967ff.; Blackwell). In addition there are more specialized journals focusing on aging (Ageing and Society, 1981ff., Cambridge University Press), health (Health Economics, Policy and Law, 2006ff., Cambridge University Press) or the gender (Social Politics: International Studies in Gender, State & Society, 1994ff., Oxford University Press) and labor-market (like LABOUR: Review of Labour Economics and Industrial Relations, 1986ff., Blackwell) interface.

In the US, publications on welfare state issues are all in the disciplinary journals with no special culture of social policy journals on which to rely. The interesting journals that address broad welfare state debates in the US would be *The American Prospect* (1990ff., on the left, with Princeton University Press) *Society* (more or less centrist, 1962ff., with Transaction Press) and *The American Enterprise* (on the right, 1990ff., published by the American Enterprise Institute). These publications are more like magazines than conventional academic journals and cater to a more general audience. They can be considered academic/trade publications. Among the strictly academic publications, which tend to be more narrowly and technically focused, *Evaluation Review. A Journal of Applied Social Research* (1980ff., Sage) and the *Journal of Public Policy Analysis and Management* (1981ff., John Wiley & Sons) provide probably the best coverage of welfare state program evaluations; the *Social Service Review* (1927ff., University of Chicago Press) occasionally addresses broader issues of the welfare state; after that the other academic journals tend to be rather specialized, focusing on child policy (e.g. *Child and Youth Services Review*), health (*Journal of Health Politics, Policy and Law*), mental health, aging, etc.

Another universe is that of the comparative journals, like the *Journal of Comparative Public Policy* (1999ff., Routledge) and *West European Politics* (1978ff., Taylor & Francis), which recurrently touch on welfare state matters, as does *Politics and Society* (1970/71ff., Sage). An international, though practitioner's journal is the *International Social Security Review* (1947ff.) published by the International Social Security Association in Geneva. And, still another flourishing branch are the journals focusing on European integration, quite a few of them with quite a broad topical and/or disciplinary scope (i.e., *Journal of European Public Policy*, 1994ff., Routledge; *Journal of Common Market Studies*, 1962ff., Blackwell; *European Law Journal*, 1995ff., Blackwell); but one of these concentrates on the fate of national social policy in European integration and on Europe's social dimension, the *Journal of European Social Policy* (1991ff., now Sage).

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